## Payment terms voestalpine Automotive Components Fontaine

TOOL	%	Traite
At the order	10%	30 days
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At the tool design approval		
Document of processes and design acceptation completed and signed by the toolmaker and VSFr	30%	30 days
Samples 100% off tool (IOD)	30%	30 days
At the static and dynamic buy off of the tool in the warehouse's	2001	00.1
toolmaker. After agreement for the validation of the shipment's tool to voestalpine Stamptec France	20%	30 days
The toolmaker must fix all issues indicated by the technician of voestalpine		
Stamptec France during buy off		
The shipment of the tool to France is only validated by the Project Manager		
Document of static and dynamic approval in the warehouse's toolmaker completed and signed by the toolmaker and VSFr		
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Final buy off on the production press of voestalpine Stamptec France	10%	30 days
For tool and parts		
Payment as soon as possible: At the end customer approval		
<u>Latest</u> : validation of dynamic stamping in VSFr (1 coil of raw material with		
no problem)		
The toolmaker is committed to intervene on the tool up to 3 months after the SOP		
Document of final buy off of the tool completed and signed by the toolmaker and VSFr		

CHECKING FIXTURE	%	Traite
At the checking fixture design approval	50%	30 days
At China approval		30 days
After final buy off approval in France	50%	30 days

PROJECT PARTS	%	Traite
At the order		
After approval of end customer	100%	30 days

MODIFICATION OF VSFr'S CUSTOMER	%	Traite
Validation and approval of the quality and geometry of parts after modification	100%	30 days
Only after technical and financial approval of the end customer		